

# MS&E 125: Intro to Applied Statistics

## Linear regression

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# Outline

Forecasting: overview

Constant mean model

Simple exponential smoothing

Holt-Winters

- Holt's nonseasonal model

- Winters' seasonal methods

## Forecasting time series

A **time series**,  $x_1, x_2, x_3, \dots$  is a data sequence observed over time, for example,

- ▶ demand for parts
- ▶ sales of a product
- ▶ unemployment rate

we'll study special methods for forecasting time series.

- ▶ develop an algorithm to track the time series and to extrapolate into the future

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## Constant mean model: introduction

Suppose demand for a product follows the (very) simple model

$$x_n = \mu + \varepsilon_n$$

Here

- ▶  $x_n$  = demand for time period  $n$
- ▶  $\mu$  is the expected demand – constant in this simple model
- ▶  $\varepsilon_1, \varepsilon_2, \dots$  are independent with mean 0
- ▶ the best forecast of a future value of  $x_n$  is  $\mu$
- ▶ we want to estimate  $\mu$  and update the estimate as each new  $x_n$  is observed

## Constant mean model: forecasts

Suppose we estimate the demand as an average of the observed values

$$\hat{\mu}_n = \frac{x_1 + \cdots + x_n}{n}$$

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Define  $\hat{x}_n(\ell)$  to be the  $\ell$ -step ahead forecast at time period  $n$

- ▶  $\hat{x}_n(\ell)$  is the forecast at time  $n$  of demand at time  $n + \ell$
- ▶ forecast might change as we observe more data

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- ▶ forecast might change as we observe more data

Then, in this simple model, the best forecasts at time  $n$  are

$$\hat{x}_n(\ell) = \hat{\mu}_n, \text{ for all } \ell > 0$$



## Constant mean model: updating $\hat{\mu}_n$

In this simple model,  $\mu$  does not change, but our estimate of  $\mu$  does

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easy to update  $\hat{\mu}_n$  to  $\hat{\mu}_{n+1}$ :

$$\begin{aligned}\hat{\mu}_{n+1} &= \frac{(x_1 + \cdots + x_n) + x_{n+1}}{n+1} \\ &= \frac{n}{n+1}\hat{\mu}_n + \frac{1}{n+1}x_{n+1} \\ &= \hat{\mu}_n + \frac{1}{n+1}(x_{n+1} - \hat{\mu}_n)\end{aligned}$$

## Advantages of the updating formula

The simple updating formula

$$\hat{\mu}_{n+1} = \hat{\mu}_n + \frac{1}{n+1}(x_{n+1} - \hat{\mu}_n)$$

has several advantages:

- ▶ reduced storage
  - ▶ we only store  $\hat{\mu}_n$
- ▶ computational speed
  - ▶ the mean need not be recomputed each time
- ▶ suggests ways to handle a slowly changing mean
  - ▶ coming soon

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Forecasting: overview

Constant mean model

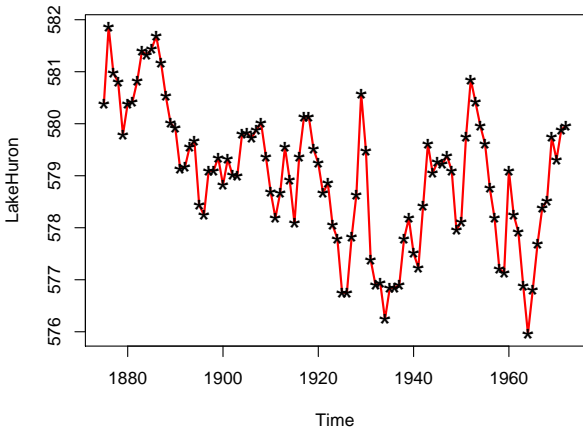
Simple exponential smoothing

Holt-Winters

Holt's nonseasonal model

Winters' seasonal methods

## Lake Huron level – example with a slowly changing mean



## Slowly changing mean model: introduction

- ▶ Now suppose that

$$x_n = \mu_n + \varepsilon_n$$

where  $\mu_n$  is **slowly changing**

- ▶ The forecast is the same as for the constant mean model:

$$\hat{x}_n(\ell) = \hat{\mu}_n, \text{ for all } \ell > 0$$

- ▶ What changes is the way  $\hat{\mu}_n$  is updated
  - ▶ We need  $\hat{\mu}_n$  to track  $\mu_n$

## Slowly changing mean: updating

- ▶ For a constant mean, the update is

$$\hat{\mu}_{n+1} = \hat{\mu}_n + \frac{1}{n+1}(x_{n+1} - \hat{\mu}_n)$$

- ▶ For a slowly changing mean, the update is

$$\hat{\mu}_{n+1} = \hat{\mu}_n + \alpha(x_{n+1} - \hat{\mu}_n) = (1 - \alpha)\hat{\mu}_n + \alpha x_{n+1}$$

for a **constant**  $\alpha$

- ▶  $\alpha$  is adjusted depending on how fast  $\mu_n$  is changing
  - ▶  $0 < \alpha < 1$
  - ▶ faster changes in  $\mu$  necessitate larger  $\alpha$

## Demo: Exponential smoothing

`https://colab.research.google.com/github/  
stanford-mse-125/demos/blob/main/forecasting.ipynb`



## Exponential weighting

Start with the updating equation and iterate backwards:

$$\begin{aligned}\hat{\mu}_{n+1} &= (1 - \alpha)\hat{\mu}_n + \alpha x_{n+1} \\ &= (1 - \alpha)\{\hat{\mu}_{n-1}(1 - \alpha) + \alpha x_n\} + \alpha x_{n+1} \\ &= (1 - \alpha)^2 \hat{\mu}_{n-1} + (1 - \alpha)\alpha x_n + \alpha x_{n+1} \\ &= (1 - \alpha)^3 \hat{\mu}_{n-2} + (1 - \alpha)^2 \alpha x_{n-1} + (1 - \alpha)\alpha x_n + \alpha x_{n+1} \\ &\approx \alpha \left\{ x_{n+1} + (1 - \alpha)x_n + (1 - \alpha)^2 x_{n-1} \right. \\ &\quad \left. + (1 - \alpha)^3 x_{n-2} + \cdots + (1 - \alpha)^n x_1 \right\}\end{aligned}$$

Hence  $\hat{\mu}_{n+1}$  is an **exponentially weighted moving average**. Large values of  $\alpha$  mean faster discounting of the past values.

## Exponential weighted moving average (math)

Use previous page + summation formula for geometric series  
(see next page):

$$\begin{aligned} \hat{\mu}_{n+1} &\approx \\ &\alpha \left\{ (1-\alpha)^0 x_{n+1} + (1-\alpha)^1 x_n + (1-\alpha)^2 x_{n-1} + \cdots + (1-\alpha)^n x_1 \right\} \\ &\approx \frac{\left\{ (1-\alpha)^0 x_{n+1} + (1-\alpha)^1 x_n + (1-\alpha)^2 x_{n-1} + \cdots + (1-\alpha)^n x_1 \right\}}{1 + (1-\alpha) + \cdots + (1-\alpha)^n} \end{aligned}$$

## Summing a geometric series (math)

Assume  $|\gamma| < 1$  so  $\gamma^n \rightarrow 0$  as  $n \rightarrow \infty$

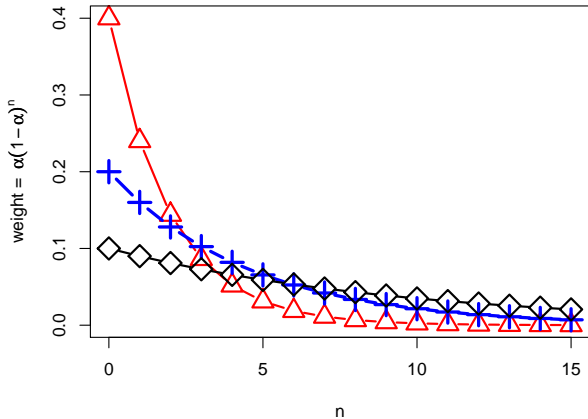
$$1 + \gamma + \gamma^2 + \cdots + \gamma^n = \frac{1 - \gamma^{n+1}}{1 - \gamma} \approx \frac{1}{1 - \gamma} \text{ (if } n \text{ is large enough)}$$

Now let  $\gamma = 1 - \alpha$ . Then

$$1 + (1 - \alpha) + \cdots + (1 - \alpha)^n \approx \frac{1}{\alpha}$$

since  $1 - (1 - \alpha) = \alpha$ .

## Exponential weights: examples



Note: weights start at  $\alpha$  when  $n = 0$

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Forecasting: overview

Constant mean model

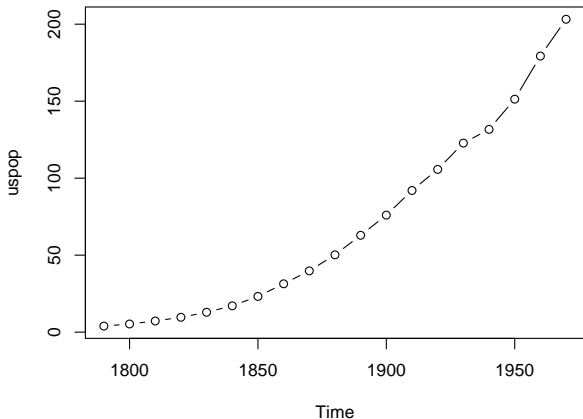
Simple exponential smoothing

## Holt-Winters

Holt's nonseasonal model

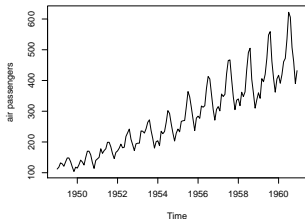
Winters' seasonal methods

## Forecasting with trends: example



Census counts of US population

## Forecasting with trends and seasonality: example



Note the seasonal pattern and trend in this example

- ▶ typical of business data

Airline passenger miles

## Holt method: forecasting with trend

For now, assume data has trend but no seasonality

Holt's forecasting method uses a linear trend

estimate at time  $n$  of  $x_{n+\ell} := \hat{x}_n(\ell) = \hat{\mu}_n + \hat{\beta}_n \ell$

- ▶  $n$  is “origin” – time when forecasts are being made
- ▶  $\ell$  is the “lead” – how far ahead one is forecasting
- ▶  $\hat{\mu}_n$  is called the **level**
- ▶  $\hat{\beta}_n$  is called the **slope**

Both  $\hat{\mu}_n$  and  $\hat{\beta}_n$  are updated as we make more observations  $n$



## Holt method: Updating the level

In the Holt model, the level  $\hat{\mu}_n$  is updated by the equation:

$$\hat{\mu}_{n+1} = (1 - \alpha)(\hat{\mu}_n + \hat{\beta}_n) + \alpha x_{n+1}$$

or, equivalently,

$$\hat{\mu}_{n+1} = \hat{\mu}_n + (1 - \alpha)\hat{\beta}_n + \alpha(x_{n+1} - \hat{\mu}_n)$$

- ▶  $\hat{\mu}_n + \hat{\beta}_n$  is predicted value at time  $n + 1$
- ▶  $\alpha$  is for updating the level and  $\beta$  for the slope (next)

Compare with previous update equation (for no-trend model):

$$\hat{\mu}_{n+1} = \hat{\mu}_n + \alpha(x_{n+1} - \hat{\mu}_n) = (1 - \alpha)\hat{\mu}_n + \alpha x_{n+1}$$

## Holt model: updating the slope

In the Holt model, the slope  $\hat{\beta}_n$  is updated by the equation:

$$\hat{\beta}_{n+1} = (1 - \beta)\hat{\beta}_n + \beta(\hat{\mu}_{n+1} - \hat{\mu}_n)$$

or, equivalently,

$$\hat{\beta}_{n+1} = \hat{\beta}_n + \beta \left\{ (\hat{\mu}_{n+1} - \hat{\mu}_n) - \hat{\beta}_n \right\}$$

## Demo: Holt's method

`https://colab.research.google.com/github/  
stanford-mse-125/demos/blob/main/forecasting.ipynb`

## Winters' additive seasonal method

Winters extended Holt's method to include seasonality. The method is usually called **Holt-Winters** forecasting

Let  $s$  be the **period length**:

- ▶  $s = 4$  for quarterly data
- ▶  $s = 12$  for monthly data
- ▶  $s = 52$  for weekly data
- ▶  $s = 13$  for data collected over 4-week periods
- ▶  $s = 24$  for hourly data

## Holt-Winters updating

Holt-Winters forecasting can use either of two types of updating

- ▶ additive
- ▶ multiplicative

These refer to how the trend and seasonal components are put together

- ▶ the trend and seasonal components can be added or multiplied

## Holt-Winters additive seasonal method

The forecasts are **periodic**

With the additive methods they are:

$$\begin{aligned}\hat{x}_n(\ell) &= \hat{\mu}_n + \hat{\beta}_n \ell + \hat{S}_{n+\ell-s}, \text{ for } \ell = 1, 2, \dots, s \\ &= \hat{\mu}_n + \hat{\beta}_n \ell + \hat{S}_{n+\ell-2s}, \text{ for } \ell = s + 1, \dots, 2s\end{aligned}$$

and so forth

## Winters' additive seasonal model: updating

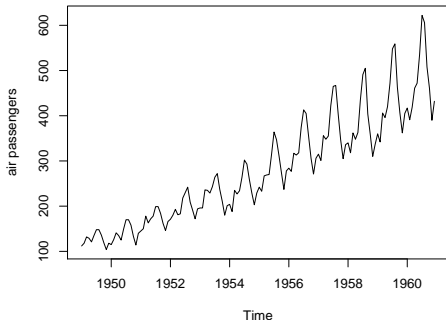
$$\hat{\mu}_{n+1} = \alpha(x_{n+1} - \hat{S}_{n+1-s}) + (1 - \alpha)(\hat{\mu}_n + \hat{\beta}_n)$$

$$\hat{\beta}_{n+1} = \beta(\hat{\mu}_{n+1} - \hat{\mu}_n) + (1 - \beta)\hat{\beta}_n$$

$$\hat{S}_{n+1} = \gamma(x_{n+1} - \hat{\mu}_{n+1}) + (1 - \gamma)\hat{S}_{n+1-s}$$

$\alpha$ ,  $\beta$ , and  $\gamma$  are “tuning parameters” that we need to adjust

## Why we need multiplicative seasonal models



Notice the multiplicative behavior

- ▶ the seasonal fluctuations are larger where the trend is larger



## Holt-Winters multiplicative seasonal method

$$\begin{aligned}\hat{x}_n(\ell) &= (\mu_n + \hat{\beta}_n \ell) \hat{S}_{n+\ell-s}, \text{ for } \ell = 1, 2, \dots, s \\ &= (\mu_n + \hat{\beta}_n \ell) \hat{S}_{n+\ell-2s}, \text{ for } \ell = s+1, \dots, 2s\end{aligned}$$

and so forth

## Winters' multiplicative seasonal model: updating

$$\begin{aligned}\hat{\mu}_{n+1} &= \alpha \frac{x_{n+1}}{\hat{S}_{n+1-s}} + (1 - \alpha)(\hat{\mu}_n + \hat{\beta}_n) \\ \hat{\beta}_{n+1} &= \beta(\hat{\mu}_{n+1} - \hat{\mu}_n) + (1 - \beta)\hat{\beta}_n \\ \hat{S}_{n+1} &= \gamma \frac{x_{n+1}}{\hat{\mu}_{n+1}} + (1 - \gamma)\hat{S}_{n+1-s}\end{aligned}$$

## Demo: Exponential smoothing

`https://colab.research.google.com/github/stanford-mse-125/demos/blob/main/forecasting.ipynb`

Applications:

- ▶ Lake Huron
- ▶ US population
- ▶ CO2
- ▶ Airline passengers
- ▶ Sales

# Outline

## Residuals

Selecting the tuning parameters

Forecasting using regression

## Residuals

For given values of  $\alpha$ ,  $\beta$ , and  $\gamma$ :

- ▶  $\hat{\mu}_n, \hat{\beta}_n, \hat{S}_n, \dots, \hat{S}_{n-s}$  are the level, slope, and seasonalities at time  $n$
- ▶  $\hat{x}_{n+1} = x_n(1) = \hat{\mu}_n + \hat{\beta}_n + \hat{S}_{n+1-s}$  is the one-step ahead forecast at time  $n$
- ▶  $\hat{\epsilon}_{n+1} = x_{n+1} - \hat{x}_{n+1}$  is the residual or one-step ahead forecast error

## Choosing $\alpha$ , $\beta$ , and $\gamma$

$\alpha$ ,  $\beta$ , and  $\gamma$  are called “tuning parameters”

Suppose we have data  $x_1, \dots, x_N$ :

- ▶ the usual way to select  $\alpha$ ,  $\beta$ , and  $\gamma$  is to minimize

$$SS(\alpha, \beta, \gamma) = \sum_{n=N_1+1}^N \hat{\epsilon}_n^2$$

where the first  $N_1$  residuals are discarded to let the forecasting method “burn-in”

- ▶ this technique is used by statsmodels, unless the user specifies the parameters explicitly in the `fit` call

## Comparing forecasting methods and diagnosing problem

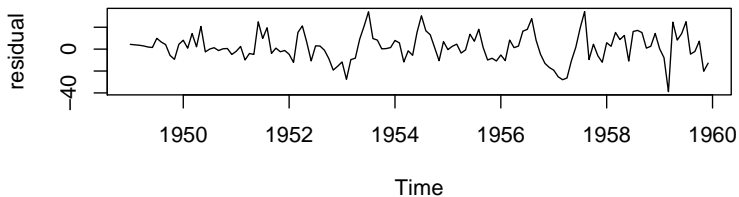
- ▶ Two or more forecasting methods can be compared using

$$\min_{\alpha, \beta, \gamma} SS(\alpha, \beta, \gamma)$$

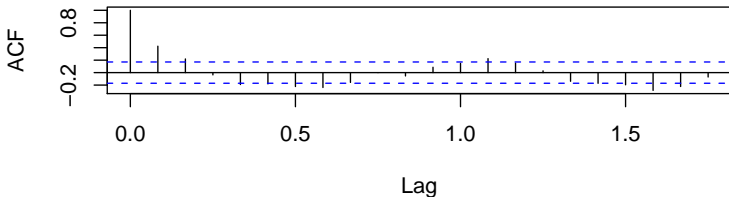
- ▶ If a forecasting method is working well, then the residuals should not exhibit autocorrelation

## Air passengers: additive seasonal method

**Air Passengers, additive Holt–Winters**



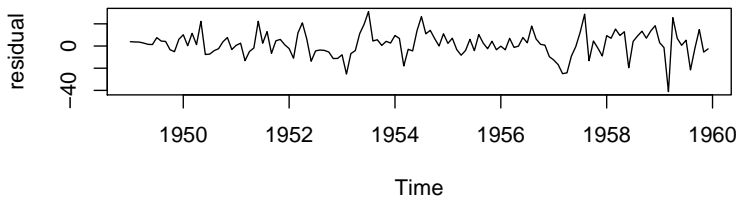
**Air Passengers, additive Holt–Winters**



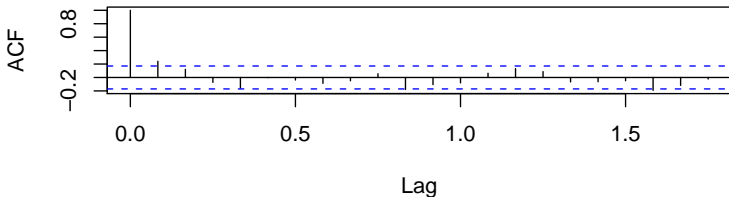


## Air passengers: multiplicative seasonal method

**Air Passengers, multiplicative Holt–Winters**



**Air Passengers, multiplicative Holt–Winters**



# Outline

Residuals

Selecting the tuning parameters

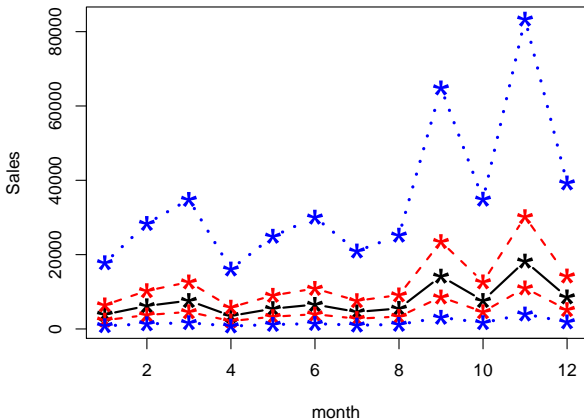
Forecasting using regression

## Forecasting using regression

In some situations, regression can be used for forecasting

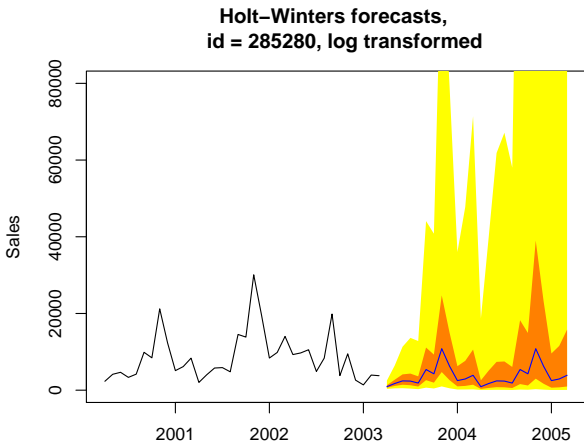
- ▶ in the following example, regression will be used to forecast Stove Top product 285280
  - ▶ this is the product that we forecast earlier with Holt-Winters
- ▶ the regression model will have seasonal effects but not trend
  - ▶ the seasonal effects will be introduced by using `month` as a factor
- ▶ regression uses all the data to estimate the level and the seasonal effects
  - ▶ so there is no discounting of the past
  - ▶ this helps us deal with the small amount of data

## Stove Top product 285280 forecasts using regression



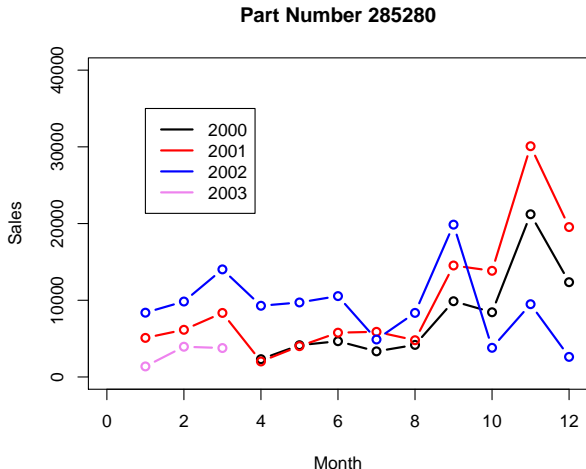
black = predictions, red = 50% pred. int., blue = 95% pred. int.

## Holt-Winters product 285280 forecasts: log transformed, zoom in



For comparison, here again are the forecasts from Holt-Winters.

## Why is forecasting so difficult with this product?



Sales patterns vary across years. e.g., in 2002, holiday sales came earlier.